

MOORE Local

Bringing local food to your local community



ECIA Business Growth, Inc.

Annual Report

07.01.23 - 06.30.24

November 1, 2024

To Our Council Members:

When E.C.I.A. Business Growth, Inc. was established, the goal was to stimulate the economy of our five-county region by making loans to new or established businesses. The primary purpose of these loans is the creation of jobs for our area citizens.

From inception in 1983 through June 30, 2024, the Board of Directors has approved 422 loans. This includes 231 SBA 503/504 loans totaling \$114,721,200 and 191 RLF loans totaling \$30,177,919 for a grand total of \$144,899,119. A total of 4,410 jobs have been created and 1,284 have been retained. These loan projects have also produced a significant amount of new property tax revenue for our local governments and school districts.

Our lending in FY 2024 was up from FY 2023 for ECIA Business Growth, Inc. The Board, Jackson & Dubuque Counties approved these loans in FY 2024:

Midwest Massage Therapy	Colona, IL	\$ 377,000	SBA 504 Loan	Public Policy / 7 jobs
Hart Family Hotels	Marion	\$ 4,440,000	SBA 504 Loan	Public Policy / 10 jobs
Locked In Dubuque Storage	Dubuque	\$ 450,000	SBA 504 Loan	Public Policy
Above Par Tech of Iowa	Waukee	\$ 395,000	SBA 504 Loan	Public Policy / 2 jobs
Merkes Real Estate LLC	Dubuque	\$ 504,000	SBA 504 Loan	Public Policy
C.A Clouse, INC	Dyersville	\$ 1,278,000	SBA 504 Loan	Public Policy / 25 jobs
BMR Investments LLC	Anamosa	\$ 610,000	SBA 504 Loan	Public Policy / 5 jobs
Sanitary Suds Enterprises	Davenport	\$ 616,000	SBA 504 Loan	Public Policy / 3 jobs
JB Proper-T LLC	Dubuque	\$ 155,960	ECIA RLF Loan	2 jobs created
City of Clinton	Clinton	\$ 200,000	ECIA-RLF Loan	NA
City of Clinton	Clinton	\$ 400,000	ECIA-RLF Loan	NA

In total, approval of 11 new loans or \$9,425,960 in new lending. RLF lending was \$755,960, up \$280,960 and SBA 504 lending was \$8,670,000, up \$2,896,000 from the prior year.

Long-term interest rates for the 504 programs were steady. The following loans were closed by staff and funded in FY 2024:

Rockdale Enterprises, LLC	Maquoketa	\$ 817,000	6.58%	SBA 504 Loan
Dubuque Childcare Center LLC	East Dubuque	\$ 675,000	6.66%	SBA 504 Loan
Locked In Dubuque Storage	Dubuque	\$ 450,000	6.50%	SBA 504 Loan
Briley LLC	Dyersville	\$ 125,000	3.00%	ECIA RLF
JB Proper-T LLC	Dubuque	\$ 155,960	5.00%	ECIA RLF
MidWest Legacy Beef L.L.C.	LaMotte	\$ 250,000	6.00%	Jackson Co-RLF
Together We Build	Maquoketa	\$ 300,000	0.00%	Jackson Co-RLF
Moore Family Farms	Maquoketa	\$ 77,400	6.00%	Jackson Co-RLF
Dubuque County Fair Assoc.	Dubuque	\$ 125,000	2.00%	Dubuque Co-RLF

The amount of funded loans: **\$2,975,360** a decrease of \$422,732 from FY 2023.

Our existing loan portfolio was stable in FY 2024: One loan went into default. One loan prepaid early, representing approximately \$121,473 in outstanding loan dollars. To date, three RLF and one city loan have been written off, twelve 503/504 loans transferred to the SBA, 42 cancelled (not funded), and 171 have been repaid in full. Of the remaining 106 active loans, one is delinquent, four are in catch up, two are being restructured, 90 are current with their loan payments and 9 are being closed and funded or under construction.

In 2020, Business Growth partnered with Dubuque Initiatives, Dubuque County and Jackson County to administer emergency loans to businesses affected by the COVID pandemic. The program assisted 72 businesses, lending out \$710,000. Dubuque Initiatives' emergency loan program extended into FY 2021 and assisted an additional 39 businesses lending out \$385,000. This loan program closed out in FY 24.

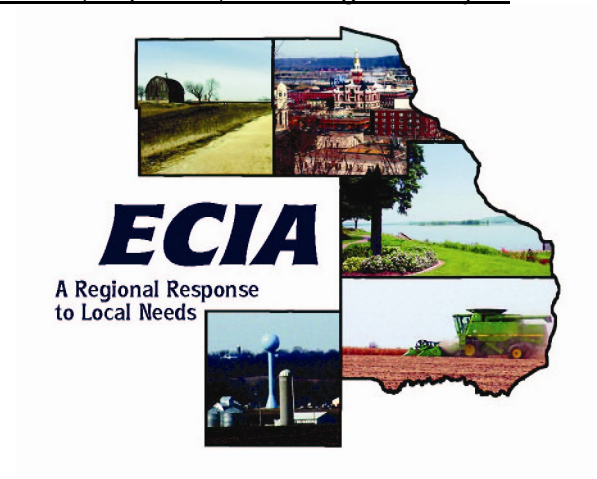
Along with the Small Business Development Centers, and local Economic Development groups, ECIA continues to provide ongoing technical assistance to borrowers with an effort to help maximize profitability and job creation.

The continued support of the ECIA membership, area financial institutions and business community is most helpful and appreciated. Staff would like to thank the Board of Directors of E.C.I.A. Business Growth, Inc., for their assistance, expertise, and the generosity of their time over the last year. Their leadership assures that Economic Development will continue in our region and that the economic recovery will move forward.

Sincerely,



Matt Specht
President/C.O.O.
E.C.I.A. Business Growth, Inc.



E.C.I.A. BUSINESS GROWTH, INC.

BOARD OF DIRECTORS AND OFFICERS FY 2024

Sara Domeyer, **Chair**
Vice President
Community Savings Bank
Edgewood, Iowa

Mike Hein, **Vice Chair**
Executive Vice President
Liberty Trust & Savings Bank
Durant, Iowa

Donna Boss, **Director**
Economic Development Director
Delaware County Economic Development
Manchester, Iowa

Brock Renbarger, **Director**
Second Vice President
MidWest One Bank
Dubuque, IA 52001

Olivia Burger, **Director**
VP, Business Lending
Dupaco Community Credit Union
Dubuque, Iowa

Keith Hook, **Director**
Senior Vice President
Citizens First Bank
Clinton, Iowa

Pete Buschmann, **Director**
Delaware County Board of Supervisors

Leo McGarry, **Director**
Senior Vice President
First Central State Bank
DeWitt, Iowa

Linda Beck, **Director**
Director
Tipton Development
Tipton, Iowa

Kelley Hutton-Deutmeyer, **Secretary**
Executive Director of ECIA
Non-Voting

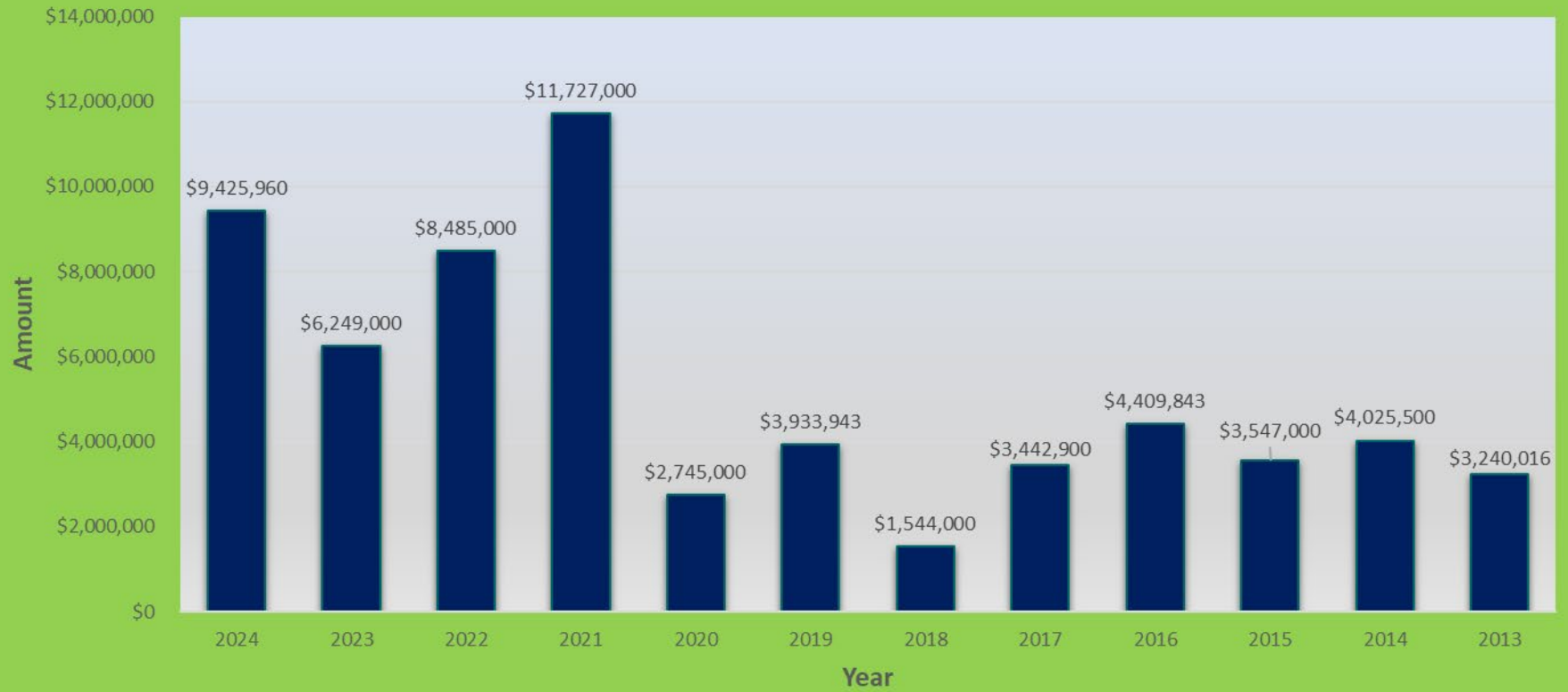
Steve Stoffel **Treasurer**
Director of Finance of ECIA
Non-Voting

Matt Specht **President & C.O.O.**
Director of CD/ED Development of ECIA
Non-Voting

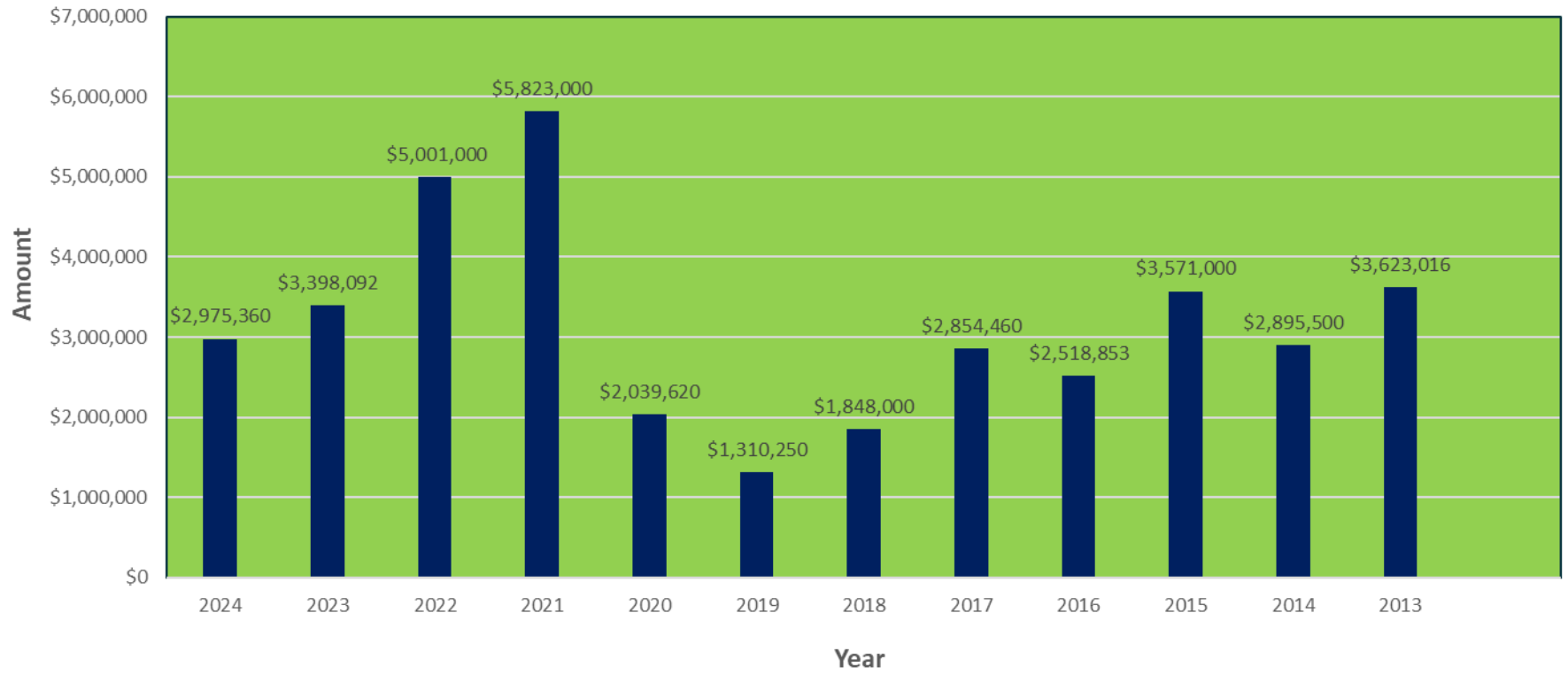
Annual Business Growth Budget



Approved Loans



Funded Loans



E.C.I.A. BUSINESS GROWTH,INC. LOAN STATUS REPORT ACTIVE

AS OF: 6/30/2024

Status	Business	Location	Year	Term/Amo	Rate	Original	Balance	Type	Purpose	Rating
1	Sandry Fire Supply, LLC	DeWitt	2005	20 yrs	6.05%	225,000	11,354	SBA 504	A, C	2
1	Cummins Manufacturing, Inc	Tipton	2005	20 yrs	6.05%	270,000	13,624	SBA 504	A, C	3
1	DeWitt Dental Assoc., PC	DeWitt	2006	20 yrs	6.64%	265,000	34,499	SBA 504	A, C	3
1	Bruggeman Lumber Company	Hopkinton	2006	20 yrs	6.75%	629,000	87,187	SBA 504	A, E	2.6
1	Tiger Mart	Tipton	2008	20 yrs	6.46%	128,000	35,821	SBA 504	A, E	3
1	Stampede Products #4	Camanche	2008	20 yrs	6.46%	185,000	53,816	SBA 504	C	3
1	The Egging Co. #4	Clinton	2009	20 yrs	5.03%	491,000	175,017	SBA 504	C, E	3
1	Winthrop Locker, LLC	Winthrop	2009	20 yrs	5.05%	187,000	66,656	SBA 504	A, C, E	4
1	Frog Hollow Child Development #1	North Liberty	2009	20 yrs	5.02%	676,000	243,565	SBA 504	A, C, E	3
1	Bourek Properties, LLC	Dyersville	2010	20 yrs	4.82%	176,000	67,828	SBA 504	A, C, E	3
1	Clinton T Berryman, DDS	Oelwein	2011	20 yrs	4.70%	350,000	150,602	SBA 504	A, C	2
1	That's My Dog, Inc.	Dubuque	2011	20 yrs	4.72%	127,000	56,395	SBA 504	A	2
1	Frog Hollow Child Development #2	North Liberty	2012	20 yrs	4.23%	291,000	132,097	SBA 504	C	3
1	Uncle Ike's Music Corp	Dubuque	2012	20 yrs	4.23%	200,000	90,788	SBA 504	A, C	2
1	Countertops, Inc.	Dyersville	2012	20 yrs	4.50%	178,000	81,763	SBA 504	A, C	2.1
1	ACME Graphics, Inc.	Cedar Rapid	2012	20 yrs	4.01%	614,000	290,434	SBA 504	A, C	2.9
1	Fairfield Hotel & Suites, LLC	Fairfield	2012	20 yrs	3.78%	1,587,000	750,682	SBA 504	A, C, E	3
1	ABC Early Childhood Learning	Dubuque	2013	20 yrs	4.16%	249,000	122,911	SBA 504	A, C	3
1	Harris Motor Sports, Inc.	Dubuque	2013	20 yrs	5.45%	475,000	261,648	SBA 504	A	2.9
1	Kramer Funeral Home, Inc.	Dyersville	2014	20 yrs	5.00%	660,000	386,176	SBA 504	A, C	2.6
1	Frog Hollow Child Development #3	North Liberty	2015	20 yrs	4.59%	1,152,000	695,375	SBA 504	A, C, E	3
1	Bel Aire Rental Inc.	Dubuque	2015	20 yrs	4.85%	225,000	138,145	SBA 504	A	3
1	Nichols Controls & Supply, LLC	Des Moines	2015	20 yrs	5.06%	225,000	140,122	SBA 504	A	2.8
1	CLH Repair, LLC	Cascade	2016	20 yrs	4.32%	137,000	89,043	SBA 504	A	3
1	RW McDowell Truck Repair	Manchester	2016	20 yrs	4.62%	244,000	165,911	SBA 504	A, C	3
1	KFP North, L.L.C.	Edgewood	2017	20 yrs	4.57%	586,000	427,926	SBA 504	A, C	3

E.C.I.A. BUSINESS GROWTH,INC. LOAN STATUS REPORT ACTIVE

AS OF: 6/30/2024

Status	Business	Location	Year	Term/Amo	Rate	Original	Balance	Type	Purpose	Rating
14	Timber Lanes Bowling, Inc.	Maquoketa	2018	20 yrs	5.09%	378,000	307,806	SBA 504	C, Refi	2.8
1	Triple B Construction, LLC	Wilton	2018	20 yrs	5.22%	575,000	440,320	SBA 504	A, C	3
1	Audio Experts	Dubuque	2018	20 yrs	5.59%	136,000	107,902	SBA 504	A	3
1	The Powder Shop, Inc.	Cedar Rapid	2018	20 yrs	5.59%	621,000	492,699	SBA 504	A, C	3
1	FX Unlimited Inc.	Hiawatha	2019	25 yrs	3.80%	617,000	530,386	SBA 504	A	3
1	Tri-State Truck Equipment, Inc.	Dubuque	2019	20 yrs	3.98%	312,000	253,578	SBA 504	A, C	3
1	Dubuque Childcare Center LLC	Dubuque	2020	20 yrs	3.45%	279,000	227,954	SBA 504	A, C	3
14	Riverbend Pub LLC	Manchester	2020	20 yrs	2.53%	180,000	147,379	SBA 504	A, C	3
1	Midwest Diesel Tuning, LLC	Dubuque	2020	25 yrs	2.41%	370,000	320,985	SBA 504	A, C	3
1	C & J Trucking of Iowa, LLC	Grand Moun	2020	25 yrs	2.41%	1,457,000	1,263,986	SBA 504	A, C	2.9
1	The Powder Shop, Inc.	Cedar Rapid	2021	20 yrs	2.50%	455,000	384,656	SBA 504	A	3
14	Priced Right Maintenance, Inc.	Davenport	2021	25 yrs	2.60%	188,000	173,097	SBA 504	A	2.7
1	Little Locust Learning LLC	Dubuque	2021	25 yrs	2.94%	427,000	382,610	SBA 504	C, Refi	3
14	Rangel Properties LLC (previously Grupo Jalisco, LLC)	Grinnell	2021	20 yrs	2.77%	167,000	147,937	SBA 504	A	3
1	All Around Academy of Gymnastics	Dubuque	2021	20 yrs	2.97%	398,000	351,678	SBA 504	A	2.7
1	Round 2, Inc	Peosta	2021	25 yrs	3.17%	799,000	731,293	SBA 504	A, C	2
1	1001 Ford Lane LLC	Center Point	2022	25 yrs	4.68%	1,177,000	1,109,733	SBA 504	A, E	3
1	JJJ Hurst Properties LLC	Dubuque	2022	25 yrs	4.89%	772,000	735,803	SBA 504	A	2
1	J's Performance, Inc.	Dubuque	2022	20 yrs	4.89%	356,000	330,730	SBA 504	A, C	2.7
1	Kendrick, Inc.	Edgewood	2022	20 yrs	4.89%	1,054,000	984,899	SBA 504	C, E	3
1	WK Dyersville, LLC	Dyersville	2023	20 yrs	6.29%	568,000	540,273	SBA 504	A, C, Refi	3
1	1-800-Radiator of the QC, Inc.	Riverdale	2023	20 yrs	6.08%	167,000	161,050	SBA 504	A	3
1	Clee Entertainment Inc.	Clinton	2023	20 yrs	6.39%	257,000	248,861	SBA 504	A	3
1	Rockdale Enterprises, LLC	Maquoketa	2023	25 yrs	6.58%	817,000	800,829	SBA 504	A, C, E	3
1	Locked In Dubuque Storage	Dubuque	2024	20 yrs	6.50%	450,000	444,854	SBA 504	A	3
1	Dubuque Childcare Center LLC	East Dubuqu	2024	20 yrs	6.66%	675,000	672,029	SBA 504	A, C	3
7	Metal Design Systems, Inc.	Anamosa	2024	20 yrs		2,960,000		SBA 504	A, C	
7	Midwest Massage Therapy	Colona, IL	2024	20 yrs		367,000		SBA 504	A, C	
7	Preferred Building Products, Inc.	Davenport, I,	2024	20 yrs		800,000		SBA 504	A, C	
7	Hart Family Hotels-Marion LLC (dba Holiday Inn Express	Marion, IA	2024	20 yrs		4,569,000		SBA 504	A, C, E	
7	Above Par Tech of Iowa, LLC	Waukee, IA	2024	20 yrs		395,000		SBA 504	A, C	
7	GoodLife Integrative Veterinary Center, P.C.	Dubuque, IA	2024	20 yrs		441,000		SBA 504	A, C, E	
7	Sanitary Suds Enterprise, LLC	Davenport, I,	2024	20 yrs		541,000		SBA 504	A, E	
2	Farley EMS, Inc.	Farley	2015	10 yrs	2.00%	140,500	0	IRP	E, WC	2
1	Harris Motor Sports, Inc.	Dubuque	2017	5 yrs/15 yrs	4.00%	143,000	82,909	IRP	A	3
1	Dubuque County Fair Association	Dubuque	2023	7 years	2.00%	75,000	64,093	IRP	LI	3
1	Dubuque County Fair Association	Dubuque	2023	10 yrs	2.00%	125,000	119,325	IRP	LI	3
1	Bruggeman Lumber Co. #2	Sand Spring:	2015	10 yrs	4.00%	250,000	17,484	REG	E	2.6
1	Chucks Body Shop	DeWitt	2017	5 yrs/20 yrs	4.75%	127,160	54,620	REG	A, E	4
1	Three A Investments LLC	Cascade	2021	20 yrs	3.00%	160,000	143,757	REG	A	3
1	Ra-Ly Transport LLC	Earlville	2022	7 yrs	4.00%	300,000	215,933	REG	B, E	3
1	Briley LLC	Dyersville	2023	15 yrs	3.00%	125,000	118,866	REG	A	3
1	Key City Creative Center, LLC	Dubuque	2017	7.5 yrs/15 yrs	4.00%	130,000	74,356	EDA	A, C, E	4
1	Kendrick #4	Edgewood	2017	15 yrs	4.00%	150,000	2,044	EDA	E	3
1	Bruggeman Lumber Co #3	Sand Spring:	2018	7yrs	4.00%	300,000	44,218	EDA	E, C	2.6
4	Missy Sipper Brewing	St. Donatus	2020	20 yrs	4.50%	111,620	95,142	EDA	A	3
1	CFG LLC	Cascade	2020	5yrs/20 yrs	2.50%	205,000	173,934	EDA	A, C	3

E.C.I.A. BUSINESS GROWTH,INC. LOAN STATUS REPORT ACTIVE

AS OF: 6/30/2024

Status	Business	Location	Year	Term/Amo	Rate	Original	Balance	Type	Purpose	Rating
1	67 Lower Main, LLC	Dubuque	2020	5 yrs/15 yrs	0.50%	315,000	238,450	EDA	A, C, E	3
1	Bourek Certified Auto Service, LLC	Epworth	2020	2 yrs/10 yrs	0.50%	116,000	89,661	EDA	A	3
1	C.A. Clouse, Inc.	Dyersville	2020	5yrs/10 yrs	2.50%	250,000	162,018	EDA	A, C, E	3
1	Round 2, Inc	Peosta	2021	7 years	3.00%	150,000	86,023	EDA	E	3
1	Welu, Inc.	Dubuque	2021	10 years	3.50%	160,000	125,080	EDA	E	3
1	MKV, LLC	Durant	2020	2 yrs/20 yrs	2.00%	77,000	66,466	EDA CARES	A	3.2
1	Behnke Enterprises, Inc.	Farley	2021	2 yrs/10 yrs	0.50%	500,000	336,527	EDA CARES	E	2.4
1	Unicorn Investments, LLC	Bellevue	2021	2 yrs/15 yrs	2.00%	272,000	224,790	EDA CARES	A, E	3
1	Kendrick, Inc.	Edgewood	2021	2 yrs/7 yrs	0.50%	200,000	111,655	EDA CARES	E	3
5	GETCBDBQ LLC	Dubuque	2021	2 yrs/10 yrs	2.00%	100,000	75,279	EDA CARES	E	7
1	Innovate 120	Maquoketa	2021	2 yrs/15 yrs	2.50%	200,000	125,447	EDA CARES	A, C, E	3.2
1	AAAD LLC	Epworth	2021	5 yrs/15 yrs	2.50%	80,000	66,698	EDA CARES	A	3
1	The Pub Club, LLC	Lost Nation	2021	2 yrs/5 yrs	2.50%	50,000	37,290	EDA CARES	A	3
1	Cobra Lanes	Farley	2021	5 yrs/15 yrs	2.00%	190,000	159,291	EDA CARES	A	3
1	TV Ops, LLC dba DarkBird Taproom	Peosta	2021	5 years	1.50%	197,231	178,473	EDA CARES	E	3
1	JB Proper-T, LLC	Dubuque	2023	20 yrs	5.00%	155,960	152,049	EDA CARES	A	3
1	Sprague Small Engine Service	Maquoketa	2016	5 yrs/15 yrs	2.00%	171,950	77,608	Jackson Co.	C	3
3	Gilmore Dry Cleaning	Maquoketa	2016	5 yrs/15 yrs	2.00%	160,000	89,551	Jackson Co.	A, C, E	3.7
1	Seven Hills Paving, L.L.C.	Maquoketa	2017	5yrs/10 yrs	2.00%	222,300	94,279	Jackson Co.	C, E	3
1	Blue-9 LLC	Maquoketa	2017	5 yrs/15 yrs	2.00%	275,000	177,725	Jackson Co.	C	3
1	Blue-9 LLC #2-2019	Maquoketa	2019	5yrs/10 yrs	3.00%	140,000	76,395	Jackson Co.	E	3
1	Precision Metal Works	Maquoketa	2019	5 yrs/15 yrs	3.00%	400,000	117,554	Jackson Co.	E	3
1	Encore Investments, LLC	Maquoketa	2021	5 yrs/20.5 yrs	2.00%	178,000	157,534	Jackson Co.	A, E	3
1	Moore Family Farms	Maquoketa	2021	7 years	2.00%	100,000	62,823	Jackson Co.	E	3
1	Blue-9, LLC	Maquoketa	2021	5 yrs/20 yrs	2.00%	350,000	308,503	Jackson Co.	C	3
1	Land of Flowers LLC	Maquoketa	2023	7 years	5.00%	87,300	72,004	Jackson Co.	A	3
1	Jackson County Fair Association	Maquoketa	2023	7 years	2.00%	61,792	53,485	Jackson Co.	LI	3
1	Midwest Legacy Beef, L.L.C.	LaMotte	2023	10 years	6.00%	250,000	235,993	Jackson Co.	E	3.2
1	Together We Build, Inc.	Maquoketa	2023	4 years	0.00%	300,000	300,000	Jackson Co.	C	3
1	Moore Family Farms	Maquoketa	2024	7 Years	6.00%	77,400	76,586	Jackson Co.	E	3
11	City of Clinton	Clinton	2022	10 yrs/8 yrs	0.00%	250,000	0	BRLF	C	2
1	City of Clinton	Clinton	2023	4 yrs/ 2yrs	0.00%	200,000	200,000	BRLF	C	2
1	City of Clinton	Clinton	2023	4 yrs/ 2yrs	0.00%	100,000	100,000	BRLF-S1	C	2
1	City of Clinton	Clinton	2023	4 yrs/ 2yrs	0.00%	200,000	139,496	BRLF-S1	C	2
11	City of Clinton	Clinton	2024	4 yrs/ 2yrs	0.00%	400,000	0	BRLF-S1	C	2
Grand Total - All Loan Programs						43,536,213	22,844,120			

Loan Type	Original Balance	Outstanding Balance
EDA	\$1,887,620	\$1,090,926.46
EDA CARES	\$2,022,191	\$1,533,965.51
IRP	\$483,500	\$266,328.07
Jackson Co.	\$2,773,742	\$1,900,038.16
REG	\$962,160	\$550,659.68
SBA 504	\$34,257,000	\$17,062,706.18
BRLF	\$450,000	\$200,000.00
BRLF-S1	\$700,000	\$239,495.60
SubTotal	\$43,536,213	\$22,844,119.66

COVID-19 Loan Programs	Original Balance	Outstanding Balance
DBQ Initiative	875,000	68,972
DBQ County	190,000	29,446
Jackson County	10,000	0
Total	1,075,000	98,418
Grand Total	44,611,213	22,942,538

Status:

1. Current
 2. Paid In Full
 3. Delinquent
 4. Being Restructured
 5. In Default
 6. Written Off
 7. Approved, But Not Yet Funded
 8. Pending Board or SBA Approval
 9. Transferred to SBA
 10. In Liquidation
 11. Closed, but not yet funded or advanced
 12. SBA Automatic Payment Processing
 13. Cancelled
 14. On Catch-up Plan
- * Denotes a Restructured Loan

Purpose:

- A= Acquisition of Real Estate/ Assets
- B= Management Buyout
- C= Construction/Environmental Clean-up
- E= Equipment
- IN= Infrastructure
- LG= Loan Guarantee
- R= Refinance Existing Debt
- WC= Working Capital
- LI= Leasehold Improvements

Risk Ratings:

- 1 Substantially Risk Free
- 2 Minimal Risk
- 3 Acceptable Business Risk
- 4 Moderate Risk
- 5 High Risk

Loan #	Code	Loan Types:	Description
	10	EDA	Economic Development Administration Revolving Loan Fund
	11	EDA CARES	EDA CARES ACT Revolving Loan Fund
	12	REG	Regional USDA Intermediary Relending Loan Fund
	50	IRP	Dubuque County USDA Intermediary Relending Loan Fund
	51	COVID-DBQ	Dubuque County Initiative Covid Emergency Relief Loan
	52	COVID-DI	Dubuque Initiative Covid Emergency Relief Loan
	53	EELF	Department of Energy, Energy Efficient Loan Fund
	70	Jackson Co	Jackson County Revolving Loan Fund
	71	COVID-JC	Jackson County Initiative Covid Emergency Relief Loan
	80	BRLF	Brownfields Revolving Loan Fund
n/a		SBA 504	U.S. Small Business Administration 503 or 504 Loan
		GO	City of Camanche General Obligation Bond Issue Loan
		CDBG	Community Development Block Grant Loan
		CEBA	Community Economic Betterment Account Repayable Loan

RESERVE=

OTHER ECONOMIC DEVELOPMENT LOAN/GRANTS THAT E.C.I.A. STAFF WRITE AND SERVICE

BUSINESS	COMMUNITY	PROGRAM	AWARD	JOBS	INVESTMENT
Air Control, Inc.	Clinton	CDBG EDSA	\$ 50,000	14	\$ 1,246,422
All American Homes	Dyersville	CDBG EDSA	\$ 100,000	57 +15R	\$ 2,548,000
Attachment Technologies	Delhi	CEBA	\$ 575,000	49 + 114R	\$ 6,147,800
Bodine Electric Company	Peosta	CEBA	\$ 150,000	50	\$ 3,953,000
Bodine Electric Company	Peosta	Dubuque County	\$ 100,000		
Bodine Electric Company	Peosta	CDBG EDSA	\$ 120,000	60	\$ 2,112,500
Bodine Electric Company	Peosta	CDBG EDSA	\$ 175,000	35	\$ 1,750,000
Brazeway	DeWitt	CDBG EDSA	\$ 182,000	96	\$19,089,055
Camoplast Rockland Ltd.	Peosta	CDBG EDSA	\$ 80,000	40	\$ 1,379,282
Car Freshner	DeWitt	CDBG EDSA	\$ 120,000	60	\$ 2,096,479
Centerleaf Partners, LLC	Clinton	CDBG EDSA	\$ 685,000	225	\$ 4,283,575
CarteGraph Systems, Inc.	Dubuque	CEBA	\$ 50,000	20	\$ 2,375,000
Clark Boat	Bellevue	CEBA	\$ 35,000	6	\$ 115,000
Compliment, Inc.	Camanche	CEBA	\$ 112,000	51	\$ 446,112
Construction Fasteners	Durant	CDBG EDSA	\$ 122,000	61	\$ 3,458,320
Custom Pak	DeWitt	CDBG EDSA	\$ 200,000	100	\$ 3,579,462
Custom Pak	DeWitt	CDBG EDSA	\$ 98,000	30	\$ 1,812,720
Dairy Pac	Clinton	CEBA	\$ 150,000	46	\$ 1,164,000
Eagle Tool	Dyersville	CDBG EDSA	\$ 25,000	10	\$ 248,000
The Egging Co.	Clinton	CDBG EDSA	\$ 155,000	81	\$ 3,409,224
EIP	Delaware Co.	CEBA	\$ 142,000	70	\$ 726,000
EIP Manufacturing, Inc.	Delaware Co.	EDSA	\$ 150,000	50	\$ 5,056,664
Exide Battery Corporation	Manchester	CDBG EDSA	\$ 80,000	10 + 15 R	\$ 1,215,000
Family Dollar Services, Inc.	Maquoketa	CDBG EDSA	\$ 500,000	500	\$50,000,000
Family Dollar Services, Inc.	Maquoketa	CDBG PFSA	\$ 500,000		
Family Dollar Services, Inc.	Maquoketa	Jackson Co.	\$ 500,000		
Farmland Industries, Inc.	Dubuque	CDBG Float	\$5,000,000	1400	\$39,507,500
Farmland Industries, Inc.	Dubuque	Dubuque Co.	\$ 500,000		
Farmtek	Dyersville	CDBG EDSA	\$ 160,000	55 & 25R	\$ 1,832,000
Generac Power Systems	Maquoketa	CDBG EDSA	\$ 500,000	400	\$ 9,777,000
Generac Power Systems	Maquoketa	CEBA	\$ 500,000		
Generac Power Systems	Maquoketa	CDBG PFSA	\$ 500,000		
GI Plastek Corp.	DeWitt	CDBG EDSA	\$ 200,000	81	\$ 2,918,406
Guardian Glass	DeWitt	CDBG EDSA	\$ 500,000	250	\$129,000,000
		CDBG PFSA	\$ 500,000		

OTHER ECONOMIC DEVELOPMENT LOAN/GRANTS THAT E.C.I.A. STAFF WRITE AND SERVICE

BUSINESS	COMMUNITY	PROGRAM	AWARD	JOBS	INVESTMENT
Hawkeye Iron, L.L.C.	DeWitt	CDBG EDSA	\$ 320,000	160	\$ 1,727,500
Henderson Manufacturing	Manchester	CEBA	\$ 369,000	122 R	\$ 4,900,000
Hoof Products	Maquoketa	CDBG EDSA	\$ 350,000	88	\$ 4,986,000
HUSCO International	Maquoketa	CDBG EDSA	\$ 810,000	170	\$30,232,163
IPSCO Steel	Camanche	CEBA	\$ 440,000	220	\$13,311,406
ITW Fluid Products, Inc.	DeWitt & Manchester	CDBG EDSA	\$ 60,000	30	\$ 2,505,000
JRB Company, Inc.	DeWitt	CDBG EDSA	\$ 44,800	24	\$ 750,132
Kendrick, Inc.	Edgewood	CDBG EDSA	\$ 30,000	10	\$ 2,550,000
Kendrick, Inc. 2006	Edgewood	CDBG EDSA	\$ 60,000	12	\$ 1,096,000
Lamson & Sessions	Clinton	CEBA	\$ 100,000	33	\$ 977,000
Mi-T-M Corporation	Peosta	CDBG EDSA	\$ 180,000	60	\$ 2,000,000
Norfolk Iron & Metal Co.	Durant	CDBG EDSA	\$ 477,000	135	\$32,167,000
On Point Display, LLC	Peosta	CEBA	\$ 150,000	48	\$ 1,876,200
Pacific Coast Feather	Maquoketa	CDBG EDSA	\$ 50,000	50	\$ 945,000
Plasti-Paint, Inc.	DeWitt	CDBG EDSA	\$ 150,000	65	\$ 1,847,875
Plastic Products Co., Inc.	West Branch	CDBG EDSA	\$ 450,000	150	\$ 3,910,000
Plastics Unlimited, Inc.	Preston	CDBG EDSA	\$ 60,000	28 + 2 R	\$ 393,950
Premier Tooling, Inc.	Peosta	CDBG EDSA	\$ 25,000	15	\$ 129,000
RC2	Dyersville	CEBA	\$ 400,000	32 + 168R	\$ 3,000,000
Schieffer Co. International	Peosta	CDBG EDSA	\$ 50,000	25	\$ 1,057,000
Shaw Pipe	Camanche	CEBA	\$ 40,000	16	\$ 1,523,000
SportsAmerica Radio	Dyersville	CEBA	<u>\$ 100,000</u>	<u>22</u>	<u>\$ 1,522,750</u>
TOTALS			\$17,610,800	5,090 & 461 R	\$414,353,297

RISE GRANT APPLICATIONS

<u>YEAR</u>	<u>COMMUNITY</u>	<u>APPLICATION</u>	<u>ROAD COST</u>	<u>CAPITAL INVEST.</u>	<u>LENGTH</u>	<u>NAME</u>
1996	Dubuque Co.	\$ 1,027,895	\$ 2,055,790	\$ 3,728,600	13,728	Seippel Road
1997	Tipton	\$ 228,900	\$ 381,500	\$ 237,600	2,000	Tipton Steel
1998	Durant	\$ 114,543	\$ 143,178	\$ 3,039,320	530	Const Fasteners
1998	Farley	\$ 314,322	\$ 394,322	\$ 1,246,568	2,420	EIMCo
1999	DeWitt	\$ 120,094	\$ 150,117	\$ 8,031,370	540	Brazeway
1999	Tipton	\$ 435,600	\$ 544,500	\$ 2,382,800	2,520	CDS, Inc.
1999	Tipton	\$ 427,985	\$ 713,309	\$ 445,323	2,080	Not funded
2001	Tipton	\$ 210,285	\$ 350,475	\$ 300,190	850	S. Industrial
2002	Peosta	\$ 191,820	\$ 383,640	\$ 410,645	2,500	Kapp Drive
2003	DeWitt	\$ 136,265	\$ 272,530	\$ 731,740	1,064	E. Industrial St.
2004	Durant	\$ 48,787	\$ 97,575	\$ 260,787	125	W 2 nd Ave
2005	Durant	\$ 116,381	\$ 232,762	\$ 116,381	435	W 2 nd Ave exten
2005	Cascade	\$ 600,220	\$ 1,200,400	\$ 2,200,767	4,080	1 st Ave E
2006	Edgewood	\$ 328,550	\$ 657,100	\$ 180,080	2,300	Viking Road
2007	Durant	\$ 1,156,011	\$ 1,590,490	\$ 32,494,547	2,303	Norfolk Iron
2007	Manchester	\$ 455,105	\$ 919,210	\$ 2,865,566	2,580	Lextron
2007	Manchester	\$ 167,753	\$ 331,506	\$175,790,750	2,580	All Energy, cancel
2009	Dubuque (City)	\$ 296,402	\$ 592,803	\$ 4,791,410	1,449	Resource Road
2009	Dyersville	\$ 228,518	\$ 480,520	\$ 2,751,276	1,360	Industrial Parkway
2010	Dyersville	\$ 390,956	\$ 488,695	\$ 4,085,200	1,188	12 th Ave.
2011	Dubuque (City)	\$ 309,612	\$ 619,225	\$ 39,882,532	620	Airport
2011	Dubuque (City)	\$ 1,662,026	\$ 3,324,052	\$ 4,121,413	3,875	E 7 th , returned
2012	Bellevue	\$ 430,187	\$ 860,375	\$ 1,250,000	1,430	Not funded
2012	Dubuque (City)	\$13,450,000	\$26,900,000	\$ 27,889,538	4,435	US 20 not funded
2013	Dubuque (City)	\$ 250,316	\$ 500,632	\$ 3,622,636	900	DIC South
2014	Dubuque (County)	\$ 1,430,000	\$ 1,925,000	\$ 24,000,000	3,612	Herber Road Bridge
2014	Clinton (City)	\$ 449,433	\$ 1,090,444	\$ 822,318	1,980	Lyons Tech Park
2015	Dyersville	\$ 314,604	\$ 629,208	\$ 2,006,654	2,000	20 West Industrial
2017	Farley	\$ 337,030	\$ 674,060	\$ 588,070	1,275	11 th Avenue NW
2017	Cascade	\$ 93,750	\$ 187,500	\$ 262,500	630	Ind. Park
2020	Farley	\$ 563,585	\$ 1,127,171	\$ 1,831,541	2,900	9 th Avenue NW